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**IN THE UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF NORTH CAROLINA
WESTERN DIVISION**

No. 5: 17 -CV- 0026Z

KELSEY BATTLE, an individual,

Plaintiff,

vs.

UNDER ARMOUR, INC., a Maryland
corporation,

Defendant.

Trademark Infringement (15 U.S.C.
§ 1114(1));

Trademark Infringement, False Designation of
Origin, Passing Off, and Unfair Competition
(15 U.S.C. § 1125(a)); and

Unfair Competition (N.C. Gen. Stat.
§ 75-1.1(a))

DEMAND FOR JURY TRIAL

COMPLAINT

Plaintiff Kelsey Battle (“Plaintiff” or “Mr. Battle”), for his Complaint against Under Armour, Inc. (“Defendant” or “Under Armour”), alleges as follows upon actual knowledge with respect to his own actions, and upon information and belief as to all other matters:

NATURE OF THE ACTION

1. This is a civil action for trademark infringement and unfair competition under the Lanham Act, 15 U.S.C. § 1051, *et seq.*, and/or under North Carolina General Statute § 75-1.1.
2. Mr. Battle is the owner of the ICAN trademark (“ICAN” or “the Mark”). He has used ICAN as a trademark on clothing sold by his business for over two decades.

1 3. Under Armour is a multi-billion dollar company, specializing in performance
2 apparel, footwear, accessories, sporting goods, and related services, including sponsored sports
3 apparel. Since 2013, Under Armour has sponsored Wardell Stephen “Steph” Curry II. In building
4 a product line for Steph Curry, Under Armour has used the ICAN Mark—including derivatives
5 such as “I Can. I Will.” and “I Can do all things”—to promote those products.

6 4. Under Armour has built this lucrative brand at the expense of Mr. Battle. Under
7 Armour has willfully damaged Mr. Battle’s mark, swamping the market, causing confusion, and
8 denying him any opportunity to grow his own family business. Under Armour has blatantly
9 disregarded Mr. Battle’s trademark rights and, taking advantage of its greater size and resources,
10 has attempted to simply appropriate ICAN for itself. It has done so without any regard to Mr.
11 Battle or compensation to Mr. Battle for using his Mark. By this action, Mr. Battle seeks equitable
12 and monetary relief from Under Armour’s willful misconduct.

13 **PARTIES**

14 5. Plaintiff Kelsey Battle is an individual residing in North Carolina and does business
15 out of Fayetteville, North Carolina.

16 6. On information and belief, Defendant Under Armour is a Maryland corporation
17 headquartered at 1020 Hull Street, Baltimore, Maryland 21230.

18 **JURISDICTION AND VENUE**

19 7. The Court has jurisdiction over Mr. Battle’s Lanham Act claims under
20 15 U.S.C. § 1121 and 28 U.S.C. §§ 1331, 1338(a).

21 8. The Court has jurisdiction over Mr. Battle’s state law claim for unfair competition
22 pursuant to 28 U.S.C. § 1338(b), as it is joined with a substantial and related claim under the
23 Lanham Act, and 28 U.S.C. § 1367(a), as the matter is substantially related to his federal claim so
24 as to form the same case or controversy.

25 9. This Court also has jurisdiction over all claims under 28 U.S.C. § 1332 because Mr.
26 Battle is a citizen of North Carolina and Under Armour is a citizen of Maryland, and because the
27 amount in controversy exceeds \$75,000 exclusive of interests and costs.

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1 10. On information and belief, this Court has general personal jurisdiction over Under
2 Armour based on its continuous and systematic contacts with North Carolina, including the sale of
3 its products in North Carolina and the shipment of its products into North Carolina.

4 11. On information and belief, this Court also has specific personal jurisdiction over
5 Under Armour because it purposefully availed itself of the privilege of conducting business in
6 North Carolina by, inter alia, disseminating advertising featuring ICAN to consumers located in
7 North Carolina and conducting sales of infringing apparel in North Carolina. Mr. Battle’s claims
8 arise, in part, out of Under Armour’s activities in North Carolina.

9 12. Venue is proper in this District under 28 U.S.C. § 1391(b) and (c) because, on
10 information and belief, Under Armour has continuous and systematic contacts with North
11 Carolina, including the sale of its products through stores in North Carolina and shipment of its
12 products into North Carolina. Further, a substantial part of the events giving rise to Mr. Battle’s
13 claims have occurred and continue to occur in this District and the Mark is located in this District,
14 where Mr. Battle maintains his principal place of business.

15 **PLAINTIFF’S BUSINESS AND THE MARK**

16 13. Mr. Battle launched the ICAN clothing brand to promote positivity through
17 fashion. A United States disabled veteran, Battle served in the 82nd Airborne Division of the
18 Army from 1990 to 2001, working as a tank driver and in logistics. Mr. Battle was inspired by his
19 military service and life experiences to create a faith-based and empowerment-oriented brand for
20 apparel. To Mr. Battle, the ICAN mark was a mantra for living. The ICAN mark represents
21 aspiration and ambition: “The Brand of a Positive Life.” To build his clothing brand from
22 nothing, Mr. Battle worked seven days a week at multiple jobs, including at a shoe store where a
23 fellow veteran tutored him in the fashion trade.

24 14. In 2003, Mr. Battle applied to register the ICAN mark. The registration issued on
25 April 18, 2006 in International Class 25 (US Reg. No. 3,081,141). In 2015, Mr. Battle timely
26 renewed the registration. Mr. Battle is the current owner of this valid, incontestable federal
27 trademark registration for ICAN in connection with men’s and women’s clothing.
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1 15. For nearly two decades, Mr. Battle and his companies have been designing,
2 marketing and selling clothing and apparel bearing the ICAN mark, and under the brand ICAN.

3 16. The ICAN mark has been featured in connection with a wide variety of products.
4 Representative examples include:



10 17. Mr. Battle has spent a considerable amount of money, time, effort, and other
11 resources in promoting ICAN and has built up a considerable amount of goodwill. ICAN has
12 served to identify Mr. Battle and his businesses in the industry for years.

13 18. Mr. Battle travels across the country to market the ICAN brand. He consistently
14 attends the COBB Trade Show in Atlanta and the MAGIC Apparel Trade Show in Las Vegas to
15 promote his brand and sell his ICAN products.

16 19. In addition to attending trade shows promoting his ICAN trademarked products,
17 Mr. Battle has advertised his products in malls, online, and on cable television. He further
18 promotes and markets his products through popular social networking sites, including
19 FACEBOOK, INSTAGRAM, and TWITTER. Professional athletes, comedians, and actors have
20 all served as brand ambassadors for ICAN.

21 **UNDER ARMOUR'S WRONGFUL ACTS**

22 20. Beginning in 2015, Under Armour launched a line of apparel throughout the
23 country prominently featuring the ICAN mark. Despite knowledge of the ICAN mark, Under
24 Armour used its considerable marketing resources to flood the market with infringing products.
25 Under Armour did so to build a new ICAN brand of products for itself.

26 21. Under Armour did not request permission to use the ICAN mark. And Mr. Battle
27 never authorized Under Armour's use of his ICAN mark.

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1 22. Mr. Battle first discovered the infringement while visiting a Belk's department
2 store, where he saw shirts displaying his ICAN mark hanging on the stands. His family and
3 friends called to congratulate him on ICAN's partnership with Steph Curry and Under Armour.
4 But this was not the result of any agreement or partnership; instead, it was Under Armour's
5 attempt to simply take ICAN for itself and the Steph Curry product line.

6 23. The Belk incident was simply the beginning. Embarrassingly, Mr. Battle could not
7 escape the ironic congratulations. At trade shows, buyers, vendors, and business contacts
8 associated him with Under Armour's use. At a local sports outlet, a manager mistook Mr. Battle's
9 ICAN hat for Under Armour's infringing hat. Even employees at Under Armour's own North
10 Carolina outlets confused Mr. Battle's ICAN t-shirt and hat with their infringing products.

11 24. Under Armour has used ICAN extensively in its Steph Curry product line—on
12 shirts, shorts, hats, shoes, etc. Representative examples include:



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19 25. Under Armour sells the infringing products through its stores and on its website.

20 26. Under Armour advertises the infringing products on its underarmour.com
21 homepage, in banner advertisements online, on its FACEBOOK page, through its YouTube video
22 page, in commercials placed with television networks, at sponsorship events, at trade shows, in
23 stadiums, on billboards, and through many other advertising means.



1 **INJURY TO MR. BATTLE**

2 27. Under Armour has leveraged its global resources and multinational network and
3 Steph Curry's star power to market infringing items. This rampant and illegal use of ICAN was
4 designed to and has overwhelmed Mr. Battle's mark. Through widespread marketing and national
5 media exposure, Under Armour has attempted to steal the ICAN mark for itself.

6 28. Under Armour's actions have and will continue to cause confusion, mistake, and
7 deception as to the source or origin of the ICAN mark and/or products associated with the ICAN
8 mark, and is likely to falsely suggest a sponsorship, connection, or association of Under Armour,
9 its products, services, and commercial activities, with Mr. Battle.

10 29. Under Armour's use of the Mark has damaged and irreparably injured and, if
11 allowed to continue, will further damage and irreparably injure Mr. Battle and his ICAN mark. Its
12 actions have, for example, caused damage to (1) the value of the ICAN mark; (2) Mr. Battle's
13 ability to assert control over the goodwill and reputation of the ICAN mark; (3) Mr. Battle's
14 ability to grow his ICAN brand; and (4) Mr. Battle's ability to take advantage of business
15 opportunities.

16 30. Under Armour's use of the Mark has also irreparably injured and, if allowed to
17 continue, will further irreparably injure the public, which has an interest in being free from
18 confusion.

19 **FIRST CLAIM FOR RELIEF**

20 **Trademark Infringement**

21 **Section 32(1) of the Lanham Act, 15 U.S.C. § 1114(1)**

22 31. Plaintiff incorporates each and every allegation set forth in Paragraphs 1 through 30
23 of this Complaint as if fully set forth herein.

24 32. The registered ICAN mark (U.S. Reg. No. 3,081,141) is a valid, protectable
25 trademark.

26 33. Under Armour used, and continues to use, in commerce reproductions, copies, and
27 colorable imitations of the ICAN mark in connection with the sale, offering for sale, distribution,
28 and advertising of goods, which is likely to cause confusion, or to cause mistake, or to deceive, in

1 knowing, deliberate and willful violation of Section 32(1) of the Lanham Act, 15 U.S.C.
2 § 1114(1).

3 **SECOND CLAIM FOR RELIEF**

4 **Trademark Infringement, False Designation of Origin,**
5 **Passing Off, and Unfair Competition**

6 **Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a)**

7 34. Plaintiff incorporates each and every allegation set forth in Paragraphs 1 through 33
8 of this Complaint as if fully set forth herein.

9 35. Under Armour's actions are likely to cause confusion, or to cause mistake, or to
10 deceive as to the origin, sponsorship, or approval of Under Armour, its products, its services,
11 and/or its commercial activities by or with Mr. Battle, and thus constitute trademark infringement,
12 false designation of origin, passing off, and unfair competition in violation of Section 43(a) of the
13 Lanham Act, 15 U.S.C. § 1125(a).

14 **THIRD CLAIM FOR RELIEF**

15 **Unfair Competition**

16 **North Carolina Gen. Stat. § 75-1.1(a)**

17 36. Plaintiff incorporates each and every allegation set forth in Paragraphs 1 through 35
18 in this Complaint as if fully set forth herein.

19 37. Under Armour's actions are likely to confuse the general public as to the genesis of
20 the goods in question, constituting a deceptive business practice and giving Under Armour an
21 unfair business advantage in violation of N.C. Gen. Stat. § 75-1.1(a).

22 38. Under Armour's use of the ICAN mark was and continues to be a business practice
23 in or affecting commerce within the meaning of North Carolina Gen. Stat. § 75-1.1(b).

24 39. Under Armour's unfair business practices proximately caused the harms suffered
25 by Mr. Battle and his related businesses.

26 **JURY DEMAND**

27 Pursuant to Fed. R. Civ. P. 38, Plaintiff respectfully demands a trial by jury on all issues
28 properly triable by a jury in this action.

1 **PRAYER FOR RELIEF**

2 WHEREFORE, Plaintiff respectfully requests that this Court enter judgment in its favor on
3 each and every claim set forth above and award it relief, including but not limited to the following:

- 4 A. An Order declaring that the Defendant's use of ICAN infringes the ICAN mark,
5 and constitutes unfair competition under federal and/or state law.
- 6 B. A permanent injunction enjoining Defendant and its employees, agents, partners,
7 officers, directors, owners, shareholders, principals, subsidiaries, related
8 companies, affiliates, distributors, dealers, and all persons in active concert or
9 participation with them:
- 10 a. From using ICAN, or any other marks, logos, designs, designations or
11 indicators that are confusingly similar to the ICAN trademark in manners
12 likely to cause confusion with the ICAN mark, including but not limited to
13 in connection with any other wording or designs.
- 14 b. From assisting, aiding, or abetting any other person or business entity in
15 engaging in or performing any of the activities referred to above.
- 16 C. An Order directing Defendant to destroy all products, packaging, signage,
17 advertisements, promotional materials, stationery, forms, and/or any other materials
18 and things that contain or bear the ICAN mark or slogan or any other marks, logos,
19 designs, designations, slogans, or indicators that are confusingly similar to the
20 ICAN trademark in accordance with 15 U.S.C. § 1118.
- 21 D. An Order requiring Defendant to disseminate pre-approved corrective advertising
22 and send pre-approved letters to all customers, agents, and representatives to
23 address the likely confusion caused by its use of the ICAN trademark.
- 24 E. An Order requiring Defendant to account for and pay to Plaintiff any and all profits
25 arising from the foregoing acts, and increasing such profits, in accordance with
26 15 U.S.C. § 1117 and other applicable laws, including but not limited to North
27 Carolina Gen. Stat. § 75-16.
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- 1 F. An Order requiring the Defendant to pay damages in an amount as yet
2 undetermined caused by the foregoing acts, and trebling such damages in
3 accordance with 15 U.S.C. § 1117 and other applicable laws including but not
4 limited to North Carolina Gen. Stat. § 75-16.
- 5 G. An Order requiring Defendant to pay Plaintiff all of his litigation expenses,
6 including reasonable attorneys' fees and costs of this action, pursuant to
7 15 U.S.C. § 1117 and other applicable laws including but not limited to North
8 Carolina Gen. Stat. § 75-16.1.
- 9 H. Other relief as the Court may deem appropriate.

10
11 This 20th day of December, 2017

12 ELLIS & WINTERS LLP

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